

TELEHEALTH • WOMEN'S HEALTH

Profitable Women's Telehealth Platform Serving All 50 States

Asset-light, inventory-free telehealth business in the fast-growing women's hormonal health niche. Fully outsourced fulfillment, zero paid ad spend to date, and meaningful untapped scale levers.

ASKING PRICE

\$316,124

25x Monthly Multiple

\$413K

TTM REVENUE

\$152K

TTM PROFIT

37%

PROFIT MARGIN

295+

ACTIVE PATIENTS

BUSINESS MODEL

Dropship Telehealth

FIRST MADE MONEY

2025

OWNER INVOLVEMENT

20 hrs/week

TEAM SIZE

Owner Operated

CUSTOMER MARKET

United States

TREND

Growing

Investment Highlights

- ✓ Generates \$152K TTM net profit with zero paid advertising spend to date.
- ✓ Fully outsourced fulfillment: no inventory held, prescriptions shipped directly to patients nationwide.
- ✓ Third-party partner manages patient portal, 24/7 care team, provider reviews, and pharmacy coordination.
- ✓ Three bonus affiliate websites included in the sale, generating revenue not reflected in reported P&L.
- ✓ Strong organic and direct traffic mix with repeat patients and demonstrated customer retention.

Growth Opportunities

Launch Paid Advertising

Google and Meta Ads remain untouched, offering immediate, scalable customer acquisition upside.

Influencer & Affiliate Expansion

Partner with influencers and affiliates to reach best-of lists and health-focused audiences.

SEO Content Growth

Expand the blog with targeted content to capture growing organic search demand in the niche.

Email & SMS Monetization

Activate an untapped patient email and SMS list for retention, re-engagement, and upsell campaigns.

Interested in Learning More?

Sign an NDA to access full financials, business details, and schedule a call with the seller.

Request Access →