

SERVICES • TECHNOLOGY

B2B Enterprise AI & Blockchain Engineering Services Firm

Established services business delivering AI, blockchain, and Web3 engineering to enterprise clients, backed by a 20+ person distributed team.

ASKING PRICE

\$197,341

18x Monthly Multiple

\$890K TTM REVENUE	\$147K TTM PROFIT	17% PROFIT MARGIN	20+ ENGINEERS INCLUDED
BUSINESS MODEL B2B Services	ESTABLISHED 2024	OWNER INVOLVEMENT 15 hrs/wk	
TEAM SIZE 20+ contractors	CUSTOMER MARKET US & Canada	TREND Growing	

Investment Highlights

- Distributed 20+ engineer team retained post-sale via contracts
- Operates in high-demand AI, blockchain, and Web3 niche
- 75%+ year-over-year revenue growth with zero paid marketing
- 100% service-based revenue with monthly recurring engagements
- Seller open to extended transition and flexible deal structuring

Growth Opportunities

Sales Infrastructure

No formal outbound sales built yet; structured BD could rapidly scale revenue.

Client Diversification

Adding 3–4 enterprise accounts at \$15K–\$30K/month reduces concentration risk.

Paid Acquisition

Zero paid advertising to date; channels like LinkedIn ads remain untapped.

Education Monetization

Existing Web3 education platform offers scalable subscription revenue upside.

Interested in Learning More?

Sign an NDA to access full financials, business details, and schedule a call with the seller.

Request Access →