

E-COMMERCE • SHIPPING & PACKAGING SUPPLIES

25-Year Multi-Channel Packaging Supplier With Proprietary Tech

Established in 1999, this U.S.-based eCommerce business sells shipping and packaging supplies across six sales channels, backed by exclusive supplier relationships, proprietary order management software, and preferred carrier contracts.

ASKING PRICE

\$681,835

28x Monthly Multiple

\$2.96M

TTM REVENUE

\$292K

TTM PROFIT

10%

PROFIT MARGIN

~11,500

ACTIVE SKUS

BUSINESS MODEL

Multi-Channel FBM

FIRST MADE MONEY

1999

OWNER INVOLVEMENT

50 hrs/week

TEAM SIZE

4 Employees

CUSTOMER MARKET

United States

TREND

Stable

Investment Highlights

- ✓ Over 25 years of operating history with \$2.96M TTM revenue across six diversified sales channels.
- ✓ Proprietary order management software rate-shops carriers and syncs inventory across all marketplaces.
- ✓ Exclusive supplier relationships include products with little to no direct eCommerce competition.
- ✓ Preferred carrier contract provides unique cost advantages unavailable to most competing retailers.
- ✓ Tenured warehouse team and owner-led operations ensure a smooth, low-risk transition for buyers.

Growth Opportunities

Eco-Friendly Product Expansion

Leverage exclusive sustainable packaging lines to capture growing environmentally conscious buyer demand.

New Carrier Agreements

Finalize emerging carrier negotiations to further reduce fulfillment costs and improve net margins.

Dropship Program Growth

Scale existing dropship program beyond current partners to add revenue with minimal incremental cost.

Software Commercialization

Package proprietary order management system as a standalone SaaS product for other eCommerce sellers.

Interested in Learning More?

Sign an NDA to access full financials, business details, and schedule a call with the seller.

Request Access →