

AGENCY • TALENT RECRUITMENT

Remote Talent Agency Placing Mid-Senior Professionals

Established recruitment agency connecting North American companies with vetted professionals from Latin America and Eastern Europe. Low owner hours, lean team, high margins.

ASKING PRICE

\$184,690

25x Monthly Multiple

\$97K TTM REVENUE	\$73K TTM PROFIT	76% PROFIT MARGIN	5,800+ CANDIDATE DATABASE
BUSINESS MODEL Placement Fees	ESTABLISHED 2019	OWNER INVOLVEMENT 10 hrs/wk	
TEAM SIZE 2 contractors	CUSTOMER MARKET US & Canada	TREND Stable	

Investment Highlights

- 100% gross margin service business with strong net profit retention
- Lean 2-person team with documented SOPs; minimal founder dependency
- Diversified client base — top 3 clients represent only ~15% of revenue
- Dual revenue model: retainer+success fee and fixed-fee placement service
- 5,800+ candidate database and 141 client contacts included in sale

Growth Opportunities

Expand Partnerships

Scale referral network via accelerators, communities, and industry events

Fixed-Fee Service

Increase visibility of pre-vetted talent pool to drive faster, recurring placements

Paid Acquisition

Launch targeted ad campaigns; no paid advertising has been tested yet

SEO & Content

Grow inbound leads through expanded content and AI-search optimization

Interested in Learning More?

Sign an NDA to access full financials, business details, and schedule a call with the seller.

Request Access →